

CHOICES CD EVALUATION SHEET

Name: _____ Consultant: _____
 Address: _____ City: _____ St: _____ Zip: _____
 Phone: _____ Wk: _____ Cell _____ Best time to call: _____
 Email: _____ Current Occupation: _____
 Spouse: _____ Children: _____

- | | | |
|--|-----|----|
| 1. Do you feel you currently have a Career of a lifetime? | YES | NO |
| 2. Do you have all the flexibility in you want? | YES | NO |
| 3. Are you being paid what you're worth? | YES | NO |
| 4. Do you have absolute control over Career Advancement/Promotion? | YES | NO |

CHOICES CD

1. What story did you relate to the most from the CD? _____
 2. Which fact impressed you the most? _____

Please choose 2 boxes that best describes you. (A would be your first choice and B your second.)

Results Oriented <input type="checkbox"/> Quick Decisions Direct Achievement Motivated	People Oriented <input type="checkbox"/> Intuitive Decisions Enthusiastic Recognition Motivated	Family Oriented <input type="checkbox"/> Slow Paced Decisions Team player Security Motivated	Detail Oriented <input type="checkbox"/> Analytical Decisions Perfectionist Service Motivated
<u>Values in Workplace:</u> Time & Effectiveness Fast pace Power & influence	<u>Values in Workplace:</u> People & relationships Excitement Freedom to be creative	<u>Values in Workplace:</u> Guidelines & structure Consistency & steadiness Loyalty	<u>Values in Workplace:</u> Organization & Excellence Precision Strategic Planning
<u>Desires:</u> Management & Money	<u>Desires:</u> Praise & Prizes	<u>Desires:</u> Security & Benefits	<u>Desires:</u> Flawless Performance

YOUR Mary Kay Business

Which of the following results of a Mary Kay Business would benefit you and/or your family the most? (CHECK ALL THAT APPLY)

- | | | |
|--------------------|--------------------------|-----------------------------|
| ___ New Career Car | ___ Products @ Cost | ___ Greater Self-confidence |
| ___ Extra Income | ___ Positive Friends/Fun | ___ Children's College Fund |
| ___ Tax Savings | ___ Recognition | ___ Retirement money |

On an interest level of 1-10 (10 being the highest) where is your current interest level in a Mary Kay Career?

1 2 3 4 *** 6 7 8 9 10

Thank you for your time. We value your opinion. You may choose any one item from our line at 50% OFF!
 Also, your name will be entered into a drawing for a \$100 SHOPPING SPREE!

You may or may not be interested in the Career yourself, but we are always looking for sharp people like YOU! You can be a TALENT SCOUT. We give FREE product to anyone who refers someone to us that becomes an active member of our Unit. WHO DO YOU KNOW THAT'S AS SHARP AS YOU and would benefit from earning extra income? Will you call them and let them know you referred them? Most will be honored by your recommendation.

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