



Mary Kay
Million Dollar Monday
6:30 - 9:00 pm

Lakeview Holiday Inn
(on Stansifer Avenue)
\$7.00 per consultant / Guests are free
\$100 Guest Giveaway / \$100 Consultant Giveaway

Regular Million Dollar Mondays
November 5th / December 3rd / February 11th
March 3rd / May 5th / June 2nd

6:30 — 7:10 PM

- Moving on up recognition
- Sales, Faces, & Recruiting Countdown
- Mystery Date Winners with NSD Linda Toupin
- (Mystery Dates: Fridays 5-9 PM October 12th / Sunday November 11th 2-6PM / Saturday December 8th 10AM-2 PM / January 11th / February 15th / March 7th / April 11th / May 9th / June 6th)
- 'Dreams really do come true' – Crow time with Linda
- Director 'I' story
- Raffle Sales

7:10 — 8:10 PM Specialty Classes (including Pacesetters with Linda, Guest Class, New Consultant Class, an advanced specialty class for consultants, internet/email class, ascend financials class and a director's class)

8:10 – 8:30 PM

- Unit Production Countdown / Most Unit Attendees for Milk Bucket
- Welcome new Unit Members
- Raffle

*It's All
About You*

'It is all About YOU'
Celebrating Stars, Cars, Hostesses & Consultants

January 7th, April 7th, July 7th
6:30-8:30 PM

- Quarterly Graduation
- All Star Consultants / Top 10 Director and Consultant Stars
- Mystery Date Winners
- Pacesetters
- Top 10 Hostesses / Top 10 Consultants
- Money Tree for all Hostesses and Consultants
- Linda's Story and Marketing Plan Power Point (includes Career Path Recognition)
- Welcome New Unit Members
- Raffle



Mary Kay
'It's all about YOU'
Hostess and Consultant contest
April 7th, 2008
6:30 - 8:30 pm

Lakeview Holiday Inn (on Stansifer Avenue)
\$7.00 per consultant / Guests are free
\$100 Guest Giveaway / \$100 Consultant Giveaway
(Just for attending)

- Quarterly Graduation
- All Star Consultants/Top 10 Director and Consultant Stars
- Top 10 Hostesses/Top 10 Consultants
- Money Tree for all Hostesses and Consultants
- Linda's Story and Marketing Plan Power Point (includes Career Path Recognition)
- Welcome New Unit Members
- Raffle



Contest Dates : December 16th– March 15th, 2008

How do I earn chances for the cash?

1. Each consultant or director pays the \$16.00 entry fee that enters her and an unlimited number of her hostesses. Deadline is Feb 1st at www.lindatoupin.com then to schedule.
2. A Hostess will receive one chance for every \$100 sold at her class and in outside orders, minimum \$200 for a qualified class.
3. A Consultant will receive one chance for every \$100 she sells at classes, facials, reorders, trunk shows, e-parties, gift baskets, etc.

What are the rules for the hostess?

1. Each Hostess may have as many classes as she wishes until March 15th. All Hostesses must have held at least one class* during the contest period. (*A "class" consists of a minimum of 2 guests other than the Hostess, and there must be at least \$200 in sales. The product demonstration must have an opening, body and closing.) **The # 1 Hostess with sales over \$500 present at the Awards Program is guaranteed \$100! The first runner-up will be guaranteed one cash envelope!
2. If a Hostess lives over 1 hour away she does not have to be present to win money, as long as someone is present to represent her. In the event of an emergency, a Hostess may send someone in her place. (A death in the family or a serious personal illness constitutes an emergency).
3. Hostesses under 18 years of age may earn chances at the cash, as long as they are present at the Awards Program with an adult family member or friend 18 years or older.

What are the rules for the consultant?

1. Weekly accomplishment sheets should be turned in to your Director each week.
2. A Consultant's wholesale orders should reflect a 50% reinvestment of her retail sales during the contest period .
3. *The #1 Consultant with sales over \$3000 present at the Awards Program is guaranteed \$100! The first runner-up will be guaranteed one cash envelope!
4. If a Consultant lives over 1 hour away she does not have to be present to win money, as long as someone is present to represent her. In the event of an emergency, the Consultant may send someone in her place. (A death in the family or personal illness constitutes an emergency.)