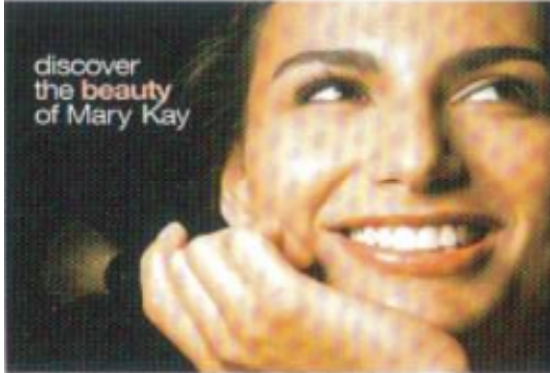


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**DIRECTIONS:**

Write or type your Hostesses names on a separate piece of paper. I like to use card stock because it is more sturdy. Cut them out and place them on your tracking sheet in order of highest sales to lowest. I like to use double stick tape so I can move them up and down on the chart as they pass each other up in sales totals.

Trust me, women are competitive and they will work to be your #1 Hostess if you talk about it. Mary Kay always said, **“You bring about what you talk about.”**

Have this sitting on your desk as you’re making phone calls during the quarter and of course at every class and facial. This will keep you focused on helping your Hostesses Win Big at our quarterly Hostess Contest. When your Hostesses play to WIN, you WIN!

# I ♥ MY HOSTESSES!

1	13
2	14
3	15
4	16
5	17
6	18
7	19
8	20
9	21
10	22
11	23
12	24

**\$75 for \$35** or  
10%, 15%, 20% **Free!**

+ **Perfect Party Gift:**

- \$200 SALES
- 2 BOOKINGS
- 2 CD/DVD'S



**BRUSHES, BAG, MIRROR**  
or SURPRISE GIFT!

**HOSTESS CONTEST:**

- **FREE GIFT**  
for my #1 Hostess!
- **FREE DINNER**  
at the Bristol Bar & Grill for  
#1 Unit Hostess!
- **\$100 CASH**  
to the area's #1 Hostess  
Chance at **CASH** for every  
\$100 sales!