

Your NEXT STEP!



Let me be the first to welcome you to our Unit! It is great to hear that you have made a decision to become a Mary Kay Beauty Consultant! **Your Starter Kit is on it's way...and below** are a just a few things you can **get started with NOW**, to get your business off to a successful start! I challenge you to have them **completed before you get your Welcome Packet** in the mail from me which takes about a week.



Sr. Director Melissa Mays



Step 1: Visit our Unit Website
www.melissamays.com

Go to New Consultants Page and you can complete this entire checklist from there.

Step 2: Create your
PINK PLAN! www.thepinkplan.com

Step 3: Listen to the
INVENTORY MESSAGE
call (641) 715-3900, access code 11183#.

Step 4: Create **CONTACT LIST**
of at least 50-75 people. You can use the sheet on our website, a blank piece of paper, or just go to www.marykayintouch.com and add your names to MY CUSTOMERS. While you're there send **15 FREE mailers** to your friends.



Step 5: Set up your **INTELLIVERSE**
online or call 800 559-6189. You'll only need the Basic Service which is **FREE** for the first 30 days, and then \$12.95 per month. This is the best way to keep in touch with your Director!

Step 6: Book your **BUSINESS DEBUT**
with your Recruiter or Director or book eight class to hold 5 in the next 2 to 3 weeks.
YOU ARE ON YOUR WAY!!!!

Step 7: Collect **7 ORDERS**
Get a **Look Book** from your Recruiter or send your friends to your new MK Personal Website. Go to www.marykayintouch.com to set it up. It's that EASY!!!



Complete this Checklist to earn Set the Pace of Success CDs!

This 4 CD set covers such topics as: Principles, Attitude, Goal Setting and Time Management, Booking & Coaching, Selling and Customer Service, and Team Building

After completing your NEXT STEP Checklist, write your name on it, and turn it in to your Director at the meeting. If you're out of town, you can mail it or scan & email it to me to the address below.



Director contact information:

Melissa Mays: 743 N. Capitol Ave., Corydon, IN 47112

Unit website: www.melissamays.com

Email: melissamays@marykay.com

Intelliverse #: 800 832-2185 (you can call 24/7)

Office line: 812 738-0535 (Mon and Wed are best)



When you receive your Welcome Packet from my office, you will want to call the pre-recorded **ORIENTATION CALL** at (641) 715-3900 access code 91288#