

Covers front side of page 3



5 hours weekly:	50 faces	SAPPHIRE STAR
10 hours:	70 faces	RUBY STAR
15 hours:	90 faces	DIAMOND STAR
20 hours:	100 faces	EMERALD STAR
20 hours +:	120 faces	PEARL STAR

### DIRECTIONS:

Depending on how much time you want to devote to your business, select the appropriate Star Level you want to REACH FOR. Then, print that page and attach the picture of the prize you are working for and place on the front side of page 3.

The average sale per customer is \$69. Based on the averages, putting the product on the appropriate number of faces will help you achieve your Star goal. Of course these numbers do not even include misc. sales and reorders. You also earn 600 pts. per new \*qualified team members. (\*qualified means they submit their agreement and order a total of \$600ws within the same quarter)

As you do each face, use a highlighter to color in the squares. Also, write in each weeks total sales and your wholesale order + Star Pts. This is a great way to stay on track for your Star! I keep my Flip Chart on my desk to keep me excited about the Prize I'm working for!

By showing everyone at your facials and classes what you're working for, it enrolls them in your goal. People are more likely to book to help you achieve something than for their own gain. Aren't women GREAT? Of course it ends up being a WIN/WIN for both of you!









