INDEPENDENT BEAUTY CONSULTANT

- 50% Products
- Unit Prizes
- Star Pin & Prizes
- National Recognition & Rewards @ Seminar

SENIOR CONSULTANT 1-2 ACTIVE TEAM MEMBERS

- 4% Team Commission
- Sr. Consultant Pin Enhancer

INDEPENDENT SALES DIRECTOR

TEAM LEADER 5+ ACTIVE TEAM MEMBERS

- 9-13% Team Commission
- Eligible to go ON TARGET for your FREE Career Car + tags, tax & insurance paid!
- Team Leader Pin Enhancer

STAR TEAM BUILDER (RED JACKET) 3+ ACTIVE TEAM MEMBERS

- $50 BONUSES starting with 4th Qualified Recruit
- Star Team Builder Pin Enhancer

FUTURE DIRECTOR 8+ ACTIVE TEAM MEMBERS

- Future Director Pin Enhancer
- Eligible to attend special Leadership Events
- Future Director Scarf

D.I.Q. 10+ ACTIVE TEAM MEMBERS

- Eligible to go into qualifications to become a Sales Director
QUOTIFICATIONS:
- To enter D.I.Q., must have 10 or more personal active team members.
- Build team to 24 Unit members & D.I.Q counts as one of the 24.
- At least 5 or more must be qualified*.
- $4000 min. monthly production with $18,000 total within 4 month qualification period.

GRAND ACHIEVER 14+ ACTIVE TEAM MEMBERS

- Earn the use of a Career Car for 2 years*
- Tags, Tax, & most of your insurance paid

QUALIFICATIONS:
- Build team to 14 personal active recruits.
- Team production of $5000 or more monthly.
- Total production of $20,000 within 4 month qualification.
- Must maintain $5000 team production per month.
- At the end of 2 years, you will get the opportunity to re-qualify for a NEW Career Car!

QUALIFICATIONS:
- Build team to 14 personal active recruits.
- Team production of $5000 or more monthly.
- Total production of $20,000 within 4 month qualification.
- Must maintain $5000 team production per month.
- At the end of 2 years, you will get the opportunity to re-qualify for a NEW Career Car!

INDEPENDENT銷 SALE DIRECTOR 24+ ACTIVE UNIT MEMBERS

...PLUS

- 13% Unit Commission (including personal orders!)
- Additional 13% Personal Team Commission
- 10% BONUS on Unit Production of $5000ws +
- $100 BONUS on each NEW personal Qualified Team Members
- $400 BONUS for 4 New Qld Unit Members
- $100 for each additional New Qld Unit Member
- $150 BONUS for moving 3 people up to RED JACKET in a quarter
- $50 for each additional Red
- Up to $2000 ANNUAL WELLNESS BONUS
- $1000 BONUS for Cadillac Qualification,
- $1000 BONUS for New Higher Unit Club,
- $1000 BONUS for New Director On the Move, Fabulous 50’s & Honor Society
- Gorgeous NEW Director Suit!
- BUZZ KIT filled with Exciting NEW seasonal products and promotional materials every quarter
- Eligible for Toyota Camry, Equinox, BMW or Cadillac or CASH compensation

MARY KAY Career Path

STEPS TO SUCCESS!

See you at the TOP!

Created by Sr. Director Melissa A. Mays

MARY KAY created by Sr. Director Melissa A. Mays